

# Company profile

Arrow Electronics (NYSE:ARW) guides innovation forward for over 200,000 leading technology manufacturers and service providers. With 2018 sales of \$30 billion, Arrow develops technology solutions that improve business and daily life. Learn more at [FiveYearsOut.com](http://FiveYearsOut.com).

## Fast facts

- > Ticker symbol: ARW (NYSE)
- > 2018 sales: \$29.7 billion
  - Global components: \$20.9 billion
  - Global enterprise computing solutions: \$8.8 billion
- > 2018 gross profit: \$3.7 billion
- > 2018 operating income: \$1.1 billion
- > Locations: more than 349 worldwide
- > FORTUNE 500 ranking<sup>1</sup>: 109
- > Employees worldwide: 20,100
- > Customers worldwide: over 200,000
- > Industry: electronic components and computer products distribution
- > Founded: 1935
- > Incorporated: 1946
- > Public: 1961
- > E-commerce site: [arrow.com](http://arrow.com)

## 2018 sales by geographic region



## Executive officers

**Michael J. Long**  
Chairman, president and chief executive officer

**Matt Anderson**  
Senior vice president and chief digital officer

**Sean J. Kerins**  
President, global enterprise computing solutions

**Andy King**  
President, global components

**Chuck Kostalnick**  
Senior vice president and chief supply chain officer

**Vincent P. Melvin**  
Senior vice president and chief information officer

**M. Catherine Morris**  
Senior vice president and chief strategy officer

**Chris Stansbury**  
Senior vice president and chief financial officer

**Lily Hughes**  
Senior vice president and chief legal officer

**Gretchen K. Zech**  
Senior vice president and chief human resources officer

<sup>1</sup> Ranking of the largest U.S. companies based on revenue

<sup>2</sup> Defined as Europe, the Middle East and Africa

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## Examples of awards and recognition

- > Named to FORTUNE's Most Admired Companies for the 19th time, topping our industry category for the sixth year in a row (2019)
- > Named to Forbes list of the top 250 Best Regarded Companies (2018)
- > Ranked 109 in the FORTUNE 500 (2019)

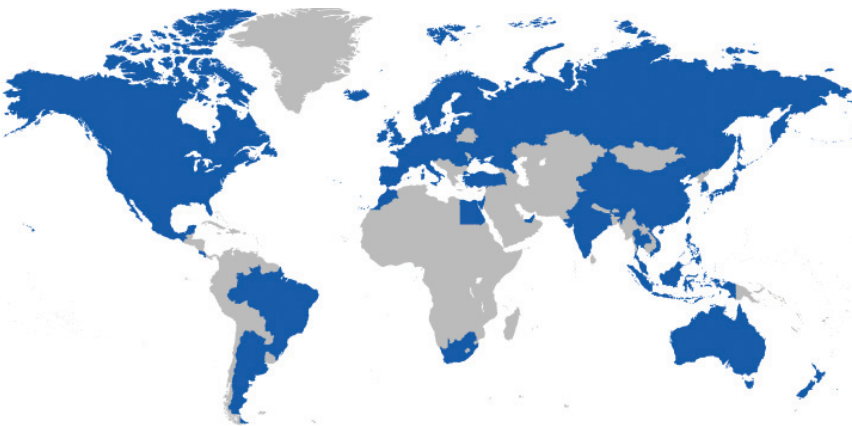
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## Vertical markets served

- > Aerospace and Defense
- > Business Intelligence
- > Lighting
- > Data Center
- > Power Management
- > Internet of Things
- > Transportation
- > Sustainability
- > Cloud
- > Mobility
- > Security

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## Arrow worldwide



Arrow Electronics, Inc.  
**Corporate headquarters**

9201 E Dry Creek Road  
Centennial, CO 80112 USA  
303 824 4000

## Board of directors

### **Michael J. Long**

Chairman, president and chief executive officer,  
Arrow Electronics, Inc.

### **Barry W. Perry**

Lead director, Arrow Electronics, Inc.  
Former chairman and chief executive officer,  
Engelhard Corporation

### **Philip K. Asherman**

Former president and chief executive officer,  
Chicago Bridge & Iron Company

### **Steven H. Gunby**

President and chief executive officer,  
FTI Consulting, Inc.

### **Gail E. Hamilton**

Former executive vice president,  
Symantec Corporation

### **Richard S. Hill**

Former chairman and chief executive officer,  
Novellus Systems Inc.

### **M.F. (Fran) Keeth**

Retired president and chief executive officer,  
Shell Chemical LP

### **Andrew C. Kerin**

Chief executive officer, Towne Park

### **Laurel J. Krzeminski**

Former executive vice president and chief financial officer,  
Granite Construction, Inc.

### **Stephen C. Patrick**

Retired vice chairman, Colgate-Palmolive Company

## Media contacts

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## Investor contacts

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